

**IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF DELAWARE**

TELCORDIA TECHNOLOGIES, INC.,)	
)	
Plaintiff,)	
)	
v.)	
)	Civil Action No. 04-876-GMS
CISCO SYSTEMS, INC.,)	
)	
Defendant.)	
)	

THIRD NOTICE OF 30(b)(6) DEPOSITION TO CISCO

PLEASE TAKE NOTICE that beginning at 9:00 a.m. on January 24, 2005, in the offices of Finnegan, Henderson, Farabow, Garrett & Dunner, LLP, 901 New York Ave., NW, Washington, DC 20001, or at another time and place agreed upon by the parties, Plaintiff Telcordia Technologies, Inc. ("Telcordia") shall take the deposition upon oral examination of Defendant, Cisco Systems Inc. ("Cisco"). Cisco is directed to produce, pursuant to Fed. R. Civ. P. 30(b)(6), one or more of its officers, directors, managing agents, employees, or other designated persons to testify on its behalf with respect to the subject matters set forth in Schedule A, attached hereto. Additionally, pursuant to Fed. R. Civ. P. 30(b)(5), Telcordia requests that Cisco produce documents with respect to the subject matters set forth in the attached Schedule B by the close of business on January 20, 2006.

The testimony derived pursuant to this Notice of Deposition shall be used for any and all appropriate purposes as provided by the Federal Rules of Civil Procedure and Evidence. Pursuant to Fed. R. Civ. P. 30(b)(2), the testimony may be recorded by sound and visual means in addition to stenographic means.

This Notice supersedes Telcordia's July 22, 2005, First Notice of 30(b)(6)
Deposition to Cisco.

ASHBY & GEDDES

/s/ Tiffany Geyer Lydon

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Dated: December 20, 2005

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SCHEDULE A

DEFINITIONS AND INSTRUCTIONS

1. All definitions and instructions set forth in Telcordia's previous discovery requests (*see, e.g.*, Telcordia's April 7, 2005, Requests for Production; Telcordia's July 22, 2005, First Notice of 30(b)(6) Deposition to Cisco) are incorporated as if set forth fully herein.
2. For purposes of this Deposition Notice, the term "person" specifically refers to the present and past officers, employees, counsel, agents, consultants, and/or representatives of Cisco.
3. For the purposes of this Deposition Notice, the term "Cisco" shall mean Cisco Systems, Inc., together with all partners, directors, owners, officers, members, employees, agents, representatives, attorneys, and any other persons under the control of or related to Cisco Systems, Inc., including all parents, divisions, subsidiaries, affiliates, sister entities, and predecessors of Cisco Systems, Inc.
4. Additionally, for purposes of this Deposition Notice, the definition of the term "Packetized Data" is that set forth in Telcordia's July 13, 2005, letter attached to Telcordia's July 22, 2005, First Notice of 30(b)(6) Deposition to Cisco as Exhibit A.
5. The term "document" is used herein in a comprehensive sense as set forth in Rule 34(a) of the Federal Rules of Civil Procedure, and includes electronic items such as email, compilations, and databases. Any original or copy of a document containing or having attached to it any alterations, notes, comments, or other material not included in the first document shall be deemed a separate document. Any English translation of a requested document shall be deemed a separate document.
6. The term "thing," as used in this Deposition Notice, has the same meaning prescribed in Rule 34 of the Federal Rules of Civil Procedure, and includes every kind of physical specimen or tangible item, other than a document, in the possession, custody, or control of Cisco.
7. The phrase "integrated circuit" includes at least semiconductor circuits, ASICs (application specific integrated circuits), and gate arrays (including field programmable gate arrays).
8. The term "Relevant Products" includes all Cisco products, modules, adapters, and integrated circuits identified in any past, current, or supplemental interrogatory answer (*see, e.g.*, Cisco's May 11, 2005, Responses to Telcordia's First Set of Interrogatories; Telcordia's July 14, 2005, First Supplemental Responses to Cisco's First Set of Interrogatories, Cisco's September 30, 2005, Supplemental Response to Telcordia Interrogatory No. 1; Telcordia's December 9, 2005, Third Supplemental Responses to Cisco's First

Set of Interrogatories; Telcordia's December 12, 2005, Fourth Supplemental Responses to Cisco's First Set of Interrogatories, Telcordia's December 20, 2005, Fifth Supplemental Responses to Cisco's First Set of Interrogatories).

9. Cisco is instructed to bring representative organizational charts for Cisco for each year from 1990 to the present.

SUBJECTS OF THE DEPOSITION

1. The identification of each person or entity that has made, purchased, sold, offered for sale, imported, exported, leased, licensed or distributed any Relevant Product.
2. The identification of the specific Relevant Product(s) made, purchased, sold, offered for sale, imported, exported, leased, licensed or distributed by each person or entity identified in Subject No. 2.
3. For all Relevant Products, the location and identity of all reference designs, schematics, source code, firmware, hardware description language, software, circuit diagrams, board layouts, component lists, bills of materials, engineering specifications, design specifications, users manuals, users guides, data sheets, white papers, bug reports, engineering change notices, design task lists, progress reports, and design reviews.
4. The identification of all products that compete(d), or that will compete, with the Relevant Products.
5. The identification of individuals at Cisco who are primarily responsible for the following functions and a general explanation of the duties, responsibilities, and activities of each identified person. The identification of the types and names of all reports, documents, and things that these individuals receive, review, use, and/or produce in performing their responsibilities. The functions are as follows:
 - (a) Marketing, advertising, market research, market expectations, and forecasts for the Relevant Products and related products or services;
 - (b) Evaluation of competitors of Cisco, and competitive products to the Relevant Products and related products or services and markets;
 - (c) Accounting, finance, preparation of profit and loss statements,

financial expectations, and forecasts regarding the Relevant Products and related products or services;

- (d) Sales and pricing of the Relevant Products and related products or services;
- (e) Licensing;
- (f) Inventory management and logistics for the Relevant Products and related products;
- (g) Technical testing of the Relevant Products and related products;
- (h) Research, development, and design related to the Relevant Products and related products;
- (i) Quality control for the Relevant Products and related products;
- (j) Procurement of components used in the Relevant Products and related products;
- (k) Manufacturing of the Relevant Products and related products;
- (l) Study and coding of source code, firmware, hardware description language, and software regarding the Relevant Products and related products;
- (m) Formulation of agreements, contracts, licenses, and understandings with suppliers of components used in the Relevant Products and related products;
- (n) Technical communications with suppliers of components used in the Relevant Products and related products.

6. The identity of each third-party person, agency, consultant, or entity (hereinafter “third parties”) that within the last ten years has provided Cisco any assistance, information, reports, research, surveys, or suggestions regarding any of the functions listed in Subject 5(a)-(n). For each identified third party, the identification of the types and names of all reports, documents, correspondence, and things that these third parties receive from Cisco or provide to Cisco in providing their assistance to Cisco.

7. The identification of all persons familiar with and responsible for Cisco's acquisition of any and all entities that produce(d) Relevant Products or products that are or were predecessors to Relevant Products. The identification of each such entity, and an explanation of the business activities and relationships of each such entity. The locations and identity of all documents regarding Cisco's acquisition of each such entity.
8. The organizational structure of Cisco including, but not limited to, the engineering, research and development, marketing, sales, and/or customer service divisions of Cisco, for each year from 1990 to the present including, but not limited to, the officers, directors, supervisors and/or managers of such divisions.
9. The location and identity of all documents and things searched, considered, identified, reviewed, or collected in determining Cisco's response to Telcordia's interrogatories, document requests, and Telcordia's deposition notices.
10. The persons who searched, considered, identified, reviewed, or collected any documents or things in determining Cisco's response to Telcordia's interrogatories, document requests, and deposition notices. The dates on and locations at which each such persons considered, identified, reviewed, or collected any documents or things in response to Telcordia's interrogatories, document requests, and deposition notices.
11. The persons, both inside and outside of Cisco, contacted or consulted in determining Cisco's response to Telcordia's interrogatories, document requests, and deposition notices.
12. The policies regarding retention or destruction of documents and things at Cisco and the persons responsible for developing, managing, revising, and enforcing those policies.

SCHEDULE B

DEFINITIONS AND INSTRUCTIONS

All definitions and instructions set forth in Schedule A above, and all definitions and instructions set forth in Telcordia's previous discovery requests (*see, e.g.*, Telcordia's April 7, 2005, Requests for Production; Telcordia's July 22, 2005, First Notice of 30(b)(6) Deposition to Cisco) are incorporated as if set forth fully herein.

DOCUMENT REQUESTS

1. All documents and things that have been referred to by Cisco in preparing for this deposition, or that are the source of information that Cisco expects to provide in response to this Deposition Notice.
2. All documents and things concerning Cisco's acquisition of any and all entities that produce(d) Relevant Products or products that are or were predecessors to Relevant Products.

CERTIFICATE OF SERVICE

I hereby certify that on the 20th day of December, 2005, the attached **THIRD NOTICE OF 30(b)(6) DEPOSITION TO CISCO** was served upon the below-named counsel of record at the address and in the manner indicated:

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HAND DELIVERY

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VIAFEDERAL EXPRESS

/s/ Tiffany Geyer Lydon

Tiffany Geyer Lydon